

**MINUTES OF THE MEETING OF THE
MOTOR VEHICLE SALES FINANCE DIVISION
3017 Kingman Street
Metairie, Louisiana 70006
Monday, July 10, 2023**

The meeting was called to order at 10:49 a.m. by Chairman Greg Lala.

Present were:

Commissioner Stephen L. Guidry, Jr.	Commissioner Allan Krake
Commissioner Eric R. Lane	Commissioner Kenneth "Mike" Smith
Commissioner Randy Scoggin	Commissioner Scott A. Courville
Commissioner Donna Corley	Commissioner Terryl J. Fontenot
Commissioner Maurice C. Guidry	Commissioner Raney J. Redmond

L. A. House, Executive Director
Adrian F. LaPeyronnie, III, Counselor
Gregory F. Reggie, Counselor
Burgess E. McCranie, Jr., Counselor

Absent were:

Commissioner V. Price LeBlanc, Jr.	Commissioner Keith Hightower
Commissioner Keith Marcotte	Commissioner Charles R. Henderson, Jr.

Also, in attendance were: Commission staff: Ingya Cattle, Assistant Executive Director; Scott Landreneau, Commission Investigator Supervisor; Commission Investigators: Neil Rogers, Antoine DeRouen, Kevin Broussard, Benjamin Guidry, and Angel Brisson; Angela Flannery, Accountant; and Administrative Coordinators: Trina Adams, Antoinette Moore, LaQuosa "KoeKoe" Armstrong, Deborah Mercadal, and Paulette Brazil.

The Executive Director advised the Commission Members a pre-hearing had been held on May 8, 2023, pursuant to LSA-R.S. 49:977.3(C), regarding Hearing #2023-044, Barnhall Financial Services, Inc., 2819 Highway 145 North, Suite A, Saltillo, MS 38866, for alleged violations of LA-R.S. 6:969.35.A.(1) Authority to make consumer loans; assignees; authority to issue debt waiver or debt forgiveness agreements and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1)a. & b. License Requirement and Exception. In attendance representing Barnhall Financial Services, Inc. was John Perez, Attorney; and representing the Commission were: Chairman Greg Lala; Counselor Gregory F. Reggie; Scott Landreneau, Commission Investigator Supervisor; Neil Rogers and Kevin Broussard, Commission Investigators; Stacey Broussard, Administrative Supervisor; Tina Benoit, Administrative Coordinator; Ingya Cattle, Assistant Executive Director; and the Executive Director. The Executive Director advised the Commission Members the following Consent Judgment had been recommended by Chairman Lala and accepted by the representative of Barnhall Financial Services, Inc., if accepted and ratified by the Commission. Commissioner Krake made a motion to accept and ratify the Consent Judgment in this matter. Commissioner Fontenot seconded this motion and it was unanimously approved.

IN RE:

Hearing #2023-044

**Barnhall Financial Services, Inc.
2819 Highway 145 North, Suite A
Saltillo, MS 38866**

**Alleged violations of LA-R.S. 6:969.35.A.(1); and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73.
Licensing §7301.A.(1) a. & b. License Requirement and Exception**

CONSENT JUDGMENT

After considering the entire record in this matter and the interest of the parties in amicably resolving it, the parties have consented to a judgment in favor of the Louisiana Motor Vehicle Commission based upon alleged violations by Barnhall Financial Services, Inc. of LA-R.S. 6:969.35.A.(1); and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception. Therefore, based on the parties' mutual consent:

IT IS HEREBY AGREED by and between Barnhall Financial Services, Inc. and the Louisiana Motor Vehicle Commission that respondent waives:

- A. Any further procedural rights or remedies afforded under the law;
- B. The requirement that the Commission's judgment recites statement of a findings of fact and conclusions of law; and
- C. All rights to seek judicial review or otherwise to challenge or contest the validity of the judgment entered pursuant to this agreement.

IT IS HEREBY FURTHER AGREED the Notice of Hearing may be used in construing the terms of the order. No agreement, understanding, representation or interpretation not contained in the order or the agreement may be used to vary or contradict the terms of the order.

IT IS AGREED, ADJUDGED, AND DECREED that Barnhall Financial Services, Inc. in complete satisfaction of all above-referenced violations, pay a fine to the Louisiana Motor Vehicle Commission in the amount of TWELVE THOUSAND (\$12,000.00) DOLLARS. The Commission agrees, as part of this settlement, that the consent judgment is prospective so any other alleged violation by Barnhall Financial Services, Inc. of the same provision that pre-dates the violation(s) addressed in this consent judgment will not be pursued as a violation.

IT IS FURTHER AGREED, ADJUDGED, AND DECREED that Barnhall Financial Services, Inc. pay the cost of the pre-hearing conference to the Louisiana Motor Vehicle Commission in the amount of FOUR HUNDRED (\$400.00) DOLLARS.

JUDGMENT RENDERED AND SIGNED this 10th day of July, 2023.

Chairman Gregory Lala

LOUISIANA MOTOR VEHICLE COMMISSION

AGREED:

BARNHALL FINANCIAL SERVICES, INC.

By: _____

LOUISIANA MOTOR VEHICLE COMMISSION

By: _____
 Gregory Reggie, Commission Counsel

Chairman Lala called for a reading of the minutes of the May 8, 2023 meeting. Commissioner Stephen Guidry made a motion to accept the minutes as read. Commissioner Krake seconded this motion and it was unanimously approved.

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

“Chairman Lala asked for a review of the May and June financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Krake made a motion to accept the May and June financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Lane and it was unanimously approved.”

Chairman Lala called for a review of the motor vehicle sales finance licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

<i>SALES FINANCE COMPANY</i>	<i>CITY</i>	<i>LIC. #</i>
Sterling Automotive Group, Inc. DBA Sterling Premium Select	Lafayette, Louisiana	#SF-2023-01284
Rich Boys Imports LLC	Baton Rouge, Louisiana	#SF-2023-01286
Cam's Car Care LLC	Lafayette, Louisiana	#SF-2023-01287
Benoit Chevrolet, GMC, LLC DBA Wheelmart	Monroe, Louisiana	#SF-2023-01288
Rollin The Deals Auto Sales, LLC DBA Rollin The Deals Auto Sales, LLC	Thibodaux, Louisiana	#SF-2023-01289
Top Luxury Enterprises LLC	Gonzales, Louisiana	#SF-2023-01290
Abell & Son, Inc.	Abbeville, Louisiana	#SF-2023-01291
Regional Finance Company of Louisiana, LLC DBA Regional Finance	Baton Rouge, Louisiana	#SF-2023-01292
Brown Trailer Sales L.L.C	Minden, Louisiana	#SF-2023-01293
Caruso Automotive Retail LLC	Slidell, Louisiana	#SF-2023-01294
Yarbrough Enterprises, LLC DBA LA 171 Auto	Shreveport, Louisiana	#SF-2023-01295
Jones & Jones Used Cars, Inc	Shreveport, Louisiana	#SF-2023-01296
Riney Auto Sales, LLC	Sorrento, Louisiana	#SF-2023-01297
Ultimate RV Center, LLC	Carencro, Louisiana	#SF-2023-01298

Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Krake seconded this motion and it was unanimously approved.

Chairman Lala called for a review of the GAP Administrator license issued.

The Executive Director reported the application and supporting documentation were in order for the following initial GAP Administrator applicant.

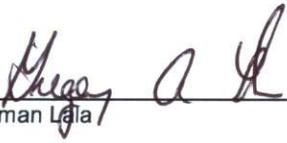
<i>GAP ADMINISTRATOR</i>	<i>CITY</i>	<i>LIC. #</i>
Phoenix American Administrators, Inc.	Miami, Florida	#GA-2022-00164

Commissioner Lane made a motion to ratify the GAP Administrator license issued to this initial GAP Administrator applicant. Commissioner Redmond seconded the motion and it was unanimously approved.

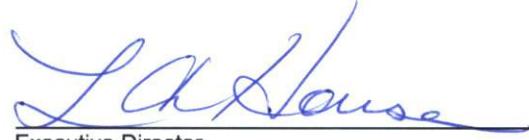
Chairman Lala called for a review of the licenses issued. Commissioner Krake made a motion to ratify the licenses issued: Sales Finance, Sales Finance #SF-2023-01282 through #SF-2023-01298; GAP Administrators, #GA-2022-0000164, #GA-2023-00134 through #GA-2023-00143; and GAP Administrator Agents, #GAA-2022-00178, #GAA-2023-00066 through #GAA-2023-00114. Commissioner Stephen Guidry seconded this motion and it was unanimously approved.

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.

There being no further business, Commissioner Krake made a motion to adjourn the meeting at 12:00 p.m. Commissioner Couville seconded this motion and it was unanimously approved.



Chairman Lala



Executive Director